November, 2011

Dear Friends and Neighbors:

Today's young people find themselves between a rock and a hard place. As high school students they are told that going to college and earning a degree is one sure road to a better life. Statistics bear this out. The US Census Bureau reports that workers with a bachelor degree have average annual earnings almost twice those of workers with a high school degree only. What's more, the current unemployment rate among high school graduates is now 9.7%, while among those with a bachelor degree or higher it is only 4.2%.

On the other hand, the cost of higher education is rising. Students nationally graduate from college with debts averaging $25,000. In Maine, where costs are higher and aid more limited, that number is $29,000. Furthermore, the number of students leaving or deferring school for financial reasons is increasing and the job prospects for recent college graduates are poorer than they have been in decades. College does pay, but the prospect of starting adult life deeply in debt may discourage increasing numbers of students from trying to earn a degree.

It is sometimes said that hope in the face of discouraging circumstances is moral courage. The Brooksville students mentioned in this newsletter are all heroes, in our opinion. They are shouldering the responsibility of furthering their education in the hope that they will find meaningful and rewarding ways to live and to contribute to society even though the path ahead may be obscure or even invisible at times. We applaud them. They, and students everywhere like them, are the future of our economy and of our society.

We anticipate that public sources of support for education will continue to dwindle in the coming years. Increasingly support for higher education will rely on our individual generosity. The students whose education we help to sponsor grew up in our midst and are the children of our friends and neighbors. That is about as close to home as philanthropy gets.

We hope that you will find it in your heart and in your purse to once again help our students stay in school by contributing to our annual appeal. As always, we thank you for your past support and extend to you the many words of appreciation we receive from our students for that support.

Sincerely,

Mike McMillen

Michael McMillen,
On Behalf of the Board of
The Maryann Snow Bates Education Foundation
and Affiliated Scholarship Funds

Trustees: Richard Ackerman, Robert Brown, Jr.,
Kathleen Caldwell, Sarah Cox, Richard Howard,
Rayanne Kleiner, Marc Tucker

ANNOUNCING THE NEW “FIRST GENERATION FUND”

Several donors to our current endowment campaign have collaborated in establishing a new fund called the “First Generation Fund.” The purpose of this fund is to enable the Foundation to provide supplemental funding to applicants with the greatest financial need, especially those who represent the first generation in their immediate families to attend college. This supplemental funding will be provided in addition to the “base” scholarships the Foundation awards to all qualified applicants.
ALUMNI PROFILE: BARBARA BLAKE-CHAPMAN....WHERE I AM NOW AFTER COLLEGE

After graduating George Stevens Academy in the summer of 2005 I was excited to attend college at the University of Maine for a degree in Management. Looking back it was my first real experience of getting out of my hometown for an extended period of time. Not too far, but far enough. I had the same excitement and anxiousness to bust out of Brooksville as most teens when they get to their senior year of high school.

Starting my freshman year at the University of Maine was a little rough at first, getting used to all the new people and also to the demands of college. There was also the fact that I had no parents telling me what to do and I could go to Bangor whenever I wanted...essentially the beginning of my independence. Then after the first semester and having horrible grades, I did what every college student is faced with -- applying yourself or not and adapting to college. This is usually the breaking point of most college freshman...either they are having too much fun and ignoring the reason they’re going to college or just can’t figure out a way to adapt to the college life and the demands, and what I did is adapt.

The next three and half years at the University of Maine flew by after I overcame the challenge of adapting. I became involved on campus with the American Marketing Association and worked 20 hours a week at the UM maine Bookstore. I also meet my husband during this time and had my first place of my own. It flew by even faster after that until I hit the period between my junior and senior semesters. I was an “in-between” meaning I was completing my degree in 4.5 years rather than 4 and would have junior/senior status during one of my last semesters. During this time it was hard to get an internship since I was somewhat of senior status when I would apply and a lot of places wanted you to be either entering the senior year that fall or a senior graduating that May which neither applied for me.

I was lucky to have landed an internship (after many interviews) and that was with Walgreens. I learned a lot during my internship and continued on to start my working career with Walgreens as an Assistant Manager. My responsibilities at my job include (but aren’t limited to) cash management, customer service, managing a small crew, merchandising product, and so much more. I finished up my degree at the University of Maine in Management that fall after spending my summer at Walgreens. During this time my husband and I bought a house and I started working at Walgreens in Ellsworth. Now, two years after starting my career at Walgreens, I work in Bangor and have a little 5 month-old daughter named Winter.

These past two years being out of school have brought a lot of reflection and also excitement. The chance to make decisions on moving up and dedicating myself to a company, learning to be a parent after having our daughter, managing a household while working 40 hours a week, and so much more. It’s been a challenge and at times I feel like that freshman again -- dazed and confused and realize that I need to adapt to these changes.

I’m glad that there is a scholarship like that of Maryann Snow Bates that allows people like me the chance and ability to go to college. Sometimes wonder what other first-generation college students would do without resources like that of the scholarship. I am very glad I had the opportunity to receive benefit from it and hope that many students can also partake in the future of this great scholarship. Barbara Blake-Chapman

RUDY DEETJEN – IN APPRECIATION

Those of us who served on the board of the Foundation with Rudy Deetjen join his family and many, many friends in mourning his loss. Rudy's was an ebullent and courageous spirit. He brightened every gathering with wit, wisdom and song. He was generously supportive with his time and energy. Above all else he believed deeply in and cared especially for young people and their education, to which he devoted much of his professional and personal life. We have lost a great friend, as have the young people of Brooksville. His words of encouragement will live on in our hearts and memories. The Foundation is honored to have been selected by Rudy’s family as a recipient of gifts in his memory. To date the Foundation has received $2,800 in such donations from 28 of Rudy’s friends and admirers memorializing his lifelong commitment to education. These funds will form part of the Foundation’s permanent endowment to help students finance their education for years to come.

Rudy Deetjen
CRITICAL CONNECTIONS: STRENGTHENING THE FUTURE FOR CHILDREN

Speaker Marjorie Withers, from the Community Caring Collaborative in Washington County, addressing a wrapped conference audience on caring for the needs of young children.

Over the past few years, members of the board of the Maryann Snow Bates Education Foundation, have discussed early childhood education and development with parents in Brooksville. Now, together with education and health care advocates from surrounding communities, we are exploring ways to support our youngest children and their families through the establishment of early childhood development programs. As part of this movement, a remarkable event entitled Strengthening the Future for Children, occurred on Saturday, October 15 at Maine Maritime Academy. Early childhood advocates Gillman Tenney and Nancy Sayre of Castine served as primary moderators and organizers of an event which enjoyed the sponsorship of a variety of agencies, including United Way of Eastern Maine, Bangor Savings Bank, Blue Hill Memorial Hospital, Maine Children’s Growth Council, Maine Community Foundation, Maine Maritime Academy Wooden Boat, Castine Advocacy, Coalition for Early Education, and Castine Community Child Development Center. More than 100 participants attended, reflecting a broad cross-section of early childhood advocates from neighboring communities, all focused on the single mission of focusing attention and effort on early childhood education so that every child has the support needed to live to his or her fullest potential.

Guest speakers included Steven Rowe, former state Attorney General and early childhood advocate, Marjorie Withers, Founder and Director of the Community Caring Collaborative in Washington County, and Jon Wilson, Founder of Wooden Boat. Steven Rowe made a compelling case that reducing the inequalities in opportunity caused by early childhood experiences is an economic imperative for the children and families in Maine and that the future of our economy depends on all children starting kindergarten ready and able to learn. Marjorie Withers described the extraordinary work and services of the Community Caring Collaborative in Washington County, focusing on the “Bridging Program” which helps families with infants and children who have conditions that affect development as well as other services including prenatal parenting groups, peer-to-peer parent mentoring groups, mental health consultation and training and curriculum development for child-serving providers in Washington County. The speakers provided powerful complementary and distinctive messages all focusing on myriad ways to help young children from birth to age 5 and their families fulfill their potential and live healthy, happy and more hopeful lives. Marjorie Withers summed it up well: “It takes a community to raise a family and to change outcomes for children.”

Jon Wilson ended the day by facilitating a conversation among the 100 attendees capturing a wide array of powerful collective approaches to improving the lives of the young children in our communities. These included assessing what is currently available in our communities, pooling information resources, establishing early childhood advocacy groups, learning center and nutrition classes, creating play groups, parent and grandparent programs and mentoring, and focusing more attention statewide on early childhood education. The proposal was made to make Maine the first state to recognize and value the importance of early childhood education teachers.

A singular result of this meeting was the realization that no single early childhood agency or provider alone can strengthen the future for our young children alone. It will take the collective impact and coordination of all early childhood leaders and advocates to make a difference. It will require the effort and knowledge of all of us in Maine and on our ‘peninsula’ to make a real difference in the lives of our young children and their families. This first meeting proved we can do it! When asked who would be willing to continue the work and attend the ‘next’ meeting, every person in the room raised their hand.

We believe that the Foundation can have a significant leadership and organizational role in initiating any program that emerges from these broad-based efforts. Providing such leadership seems consistent with our mission of enhancing educational opportunities in Brooksville. Although it may seem far removed from our focus on post-secondary scholarships, given the growing national consensus that early childhood education is essential both for the full development of the individual and for societal outcomes, we view this initiative as important. Richard Ackerman
2011-2012 SCHOLARSHIP AWARDS

This year the Foundation has awarded scholarships to 23 students in an amount of $1,500 each. Sixteen of these students are continuing studies supported by the Foundation in prior years. Seven are receiving scholarships for the first time or because they have started new programs. Unless noted, all scholarships have been provided through the Maryann Snow Bates Scholarship Fund.

KALLE BAILEY
Rochester Institute of Technology
Film and Animation

JASMINE BERNAL
Key West Community College
Media Studies

KELLY CZERWINSKI
University of Southern Maine
Nursing (Faye Austin Cosentino Fund)

ADAM GROVES
University of Southern Maine
Health care

SARAH GROVES
University of Chicago
Masters in Humanities/English

JOHN LUDLOW
Wesleyen University
History (Faye Austin Cosentino Fund)

 TIFFANY MITCHELL
University of Maine, Orono
Secondary Education (Isabel Grindle Condon Fund)

SCHOLARSHIP RENEWALS

<table>
<thead>
<tr>
<th>NAME</th>
<th>UNIVERSITY/COLLEGE</th>
<th>MAJOR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trisha Bakeman</td>
<td>Babson College</td>
<td>Business Management (Awarded in name of “Our Lady of the Evergreens Chapel”)</td>
</tr>
<tr>
<td>Tynan Byrne</td>
<td>Art Institute of Boston at Lesley University</td>
<td>Photography</td>
</tr>
<tr>
<td>Alice Carriveau</td>
<td>Eastern Maine Community College</td>
<td>Culinary Arts</td>
</tr>
<tr>
<td>Isaac Carriveau</td>
<td>University of Maine, Farmington</td>
<td>Geology</td>
</tr>
<tr>
<td>Nikos Christ</td>
<td>University of Rhode Island</td>
<td>Journalism</td>
</tr>
<tr>
<td>Cheryl Cousins</td>
<td>St. Joseph’s College</td>
<td>Masters in Nursing</td>
</tr>
<tr>
<td>Steven Ensworth</td>
<td>University of Maine, Orono</td>
<td>Financial Economics</td>
</tr>
<tr>
<td>Ricky Limeburner</td>
<td>Florida Institute of Technology</td>
<td>Mechanical Engineering</td>
</tr>
<tr>
<td>Eric McVay (Burns)</td>
<td>Plymouth State University</td>
<td>Criminal Justice</td>
</tr>
<tr>
<td>Caitlin Powell</td>
<td>University of Maine, Orono</td>
<td>French</td>
</tr>
<tr>
<td>Jenny Powell</td>
<td>College of Charlestown</td>
<td>Political Science (Phyllis Ames Cox Fund)</td>
</tr>
<tr>
<td>Alex Saunders</td>
<td>University of Maine, Presque Isle</td>
<td>Secondary Education</td>
</tr>
<tr>
<td>Hanna Saunders</td>
<td>Eastern Maine Community College</td>
<td>Early Childhood Education</td>
</tr>
<tr>
<td>Nicholas Saunders</td>
<td>St. Joseph’s College</td>
<td>Business Management</td>
</tr>
<tr>
<td>Elizabeth Snow</td>
<td>University of Southern Maine</td>
<td>Early Childhood Education</td>
</tr>
<tr>
<td>Lyndon Snow</td>
<td>University of Maine, Augusta</td>
<td>Art</td>
</tr>
</tbody>
</table>

We celebrate the graduation of the following students from their respective programs of study in the past academic year:

Rachel Freedman, Bachelor of Arts in Global Activism and Advocacy, Emerson College

Kamilla Bramham, Bachelor of Science in Biology, Alfred University

Brandon Allen, Bachelor of Science in Recreational Management, Johnson and Wales University

Mark Ensworth, Bachelor of Science in Physical Education, University of Maine

Starsha Rizzo, Associate Degree in Early Childhood Education, Eastern Maine Community College
**FINANCIAL REPORT FOR PERIOD SEPTEMBER 30, 2010 TO SEPTEMBER 30, 2011**

<table>
<thead>
<tr>
<th>Fund Balance as of 9/30/10</th>
<th>BAFF</th>
<th>COND</th>
<th>PACS</th>
<th>FAYE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions &amp; Revenues</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions Received</td>
<td>53,866</td>
<td>670</td>
<td>87,255</td>
<td>175</td>
</tr>
<tr>
<td>Gain/(Loss) on Investments</td>
<td>442</td>
<td>(474)</td>
<td>(7,494)</td>
<td>(722)</td>
</tr>
<tr>
<td>Investment Income</td>
<td>2,464</td>
<td>738</td>
<td>1,495</td>
<td>1,160</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>56,722</td>
<td>934</td>
<td>79,761</td>
<td>613</td>
</tr>
<tr>
<td>Disbursements</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Scholarships</td>
<td>27,625</td>
<td>1,250</td>
<td>1,250</td>
<td>1,250</td>
</tr>
<tr>
<td>Administrative Expenses</td>
<td>4,615</td>
<td>1,083</td>
<td>2,207</td>
<td>1,702</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>32,240</td>
<td>2,333</td>
<td>3,457</td>
<td>2,952</td>
</tr>
<tr>
<td>Fund Balance as of 9/30/10</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investments, Market Value</td>
<td>$284,152</td>
<td>$67,283</td>
<td>$182,558</td>
<td>$105,639</td>
</tr>
<tr>
<td>Grants/Scholarships Payable</td>
<td>30,000</td>
<td>1,500</td>
<td>1,500</td>
<td>3,000</td>
</tr>
</tbody>
</table>

*Reflects grant and scholarship awards approved by Trustees in July 2011*

**Funds:**
(BAFF) MARY ANN SNOW BATES EDUCATION FOUNDATION
(COND) ISABEL GRINDLE CONDON SCHOLARSHIP FUND
(PACS) PHYLLIS AMES COX SCHOLARSHIP FUND
(FAYE) FAYE AUSTIN COSENTINO SCHOLARSHIP FUND

Contributions to BAFF received since 12/23/08 have been held in cash equivalents to satisfy budgeted distributions. The balance of funds in BAFF and the fund balances of COND, PACS and FAYE are invested in the Primary Investment Portfolio managed by the Maine Community Foundation. The return on the invested portfolio for the nine months ended 9/30/11 was -5.1%; for calendar year 2010 the return was 12.0%.

Robert Brown, Jr. Treasurer

---

**CAPITAL CAMPAIGN UPDATE**

Over the past year the Foundation has conducted a quiet capital campaign to increase the size of its endowment funds and consequently the size of its annual scholarships. Currently those scholarships are $1,500 each. The goal of this campaign is to increase that amount to $2,500, or about 10% of the current cost of attending the University of Maine.

When we started this campaign our endowment stood at approximately $500,000. Our goal is to double its size to $1,000,000. Despite the recent dislocations of the economy and the stock markets, generous supporters (including board members) have donated or pledged a total of $210,000 to this effort. We need to raise an additional $290,000 to reach our goal.

Next spring we will send a solicitation for the capital campaign to everyone on our mailing list. When you receive that package, we hope that you will consider lending us your support in some manner, either by a current gift, a pledge to be fulfilled over a number of years or possibly by including the Foundation in your estate planning. Whatever you can do will increase the Foundation’s endowment and provide enduring benefits for future generations of Brookville students.

As a local, all-volunteer organization, our board tries to remain sensitive to the needs of the community, at a fairly detailed and personal level. At the same time, our affiliation with the Maine Community Foundation (MCF) provides us with highly professional administrative and investment management at an annual cost of 1% of our assets. This efficient arrangement means that virtually all funds donated to the Foundation go directly to benefit students. Also because of our affiliation with the Maine Community Foundation all donations to the Foundation are tax deductible to the full extent permitted by law.

Please let us know if you would like additional information about the Foundation, its work and its future plans. We are always available to try to answer questions and to speak with groups or individuals about enhancing educational opportunities for the people of Brookville.
MARY ANN SNOW BATES EDUCATION FOUNDATION
CONTRIBUTORS:
OCTOBER 2010 – OCTOBER 2011

The Foundation wishes to thank the following individuals, families, organizations, and businesses for their support and encouragement. Your generosity made it possible for the Foundation to have an impact in the past year, helping 23 students realize the dream of a college education. You have helped make a difference and we sincerely thank you.

Anonymous (6)
Richard and Barbara Ackerman
Joe and Norma Adam
Norman and Maryann Alt
David and Janet Anderson
Arthur Vining Davis Foundations
Bagaduce Bread Co
Robert and Helen Bahner
Didrendra and Cora Bana
Peter and Vicki Bartholow
Chris and Stephanie Bates
Fred and Linda Beck
George and Roberta Bell
James and Sharon Benenson
Don and Polly Bishop
Melvin and Helen Blake
Patricia Blake
Lola Bogoy
Robert and Bundy Boit
Curt and Marina Brand
Rob and Nancy Brown
Vernon and Annette Brown
Richard and Linda Brownell, Jr.
Mike and Betsy Brunner
Gerry Bryan and Barbara Peppey
Ernie and Alice Burt
Michael and Susan Canon
Marcia Chapman
George and Sarah Chase
Samprit and Martha Chatterjee
Cosmas and Sally Christ
Sally and Harrison Clark, Jr.
Elizabeth Clifford
Katherine Clifford
Philip Clifford
Ethan Coit and Jessica Booth
Elliot Coleman and Barbara Damrosch Coleman
Donald and Brenda Condon
Thomas Cooper
Doug and Posie Cowan
Judy and Archibald Cox, Jr.
Sarah Cox
Susan Cranmer
Allan and Linda Currie
Peter Curtis and Allison Snow
Philip and Dorothy Curtis, Jr.
Joel and Ruth Davis
Sheila Davis
Rudy and Patricia Deftjen
William and Linda Deftjen
Phil and Flo deGozzaldi
Joseph Devlin
Peter Djermond and Jeanne Gaudette
David Diesrich
Grace Dillery
Alton Downer
Ursula Dyer
Anne Dzamba
Clifford Evans
Howard Evans and Vicki Pollard
John and Jean Eysenbach
Mac and Peggy Eysenbach
FM Global Foundation
Phil and Pat Farr
John and Abigail Fassnacht
Mary Felton
Tony and Anne Ferrara
Michael and Cathy Fowler
Neva Fowler
Phil and Cindy Friend
Evans and Ron Garber
George W. Wiedenmayer, Inc.
Maynard and Jean Getchell-Forbes
Dorn and Linda Gifford
Matthew Gilligan and Joanne Haebler
Peter and Barbara Gill
Aaron Glazer and Ann Humphrey
David Gray
Gerald and Rebecca Gray
John and Leona Gray
Janet Green
William and Grace Gregor
Paul and Suzanne Griffith
Bruce and Linette Grindal
Martin Haase
Robert and Donna Hamill
David and Susan Harari
William and Julie Hardt
Michael and Ellen Harford
Melissa Har
Kirtie and Bill Heald
Marlyn Heineman
Evelyn Hildreth
Elizabeth Hill and Jonathan Hall
Todd and Pamela Hixon
Daniel Hoffman
Robert and Joan Holmberg
Lionel and Virginia Howard
Guy and Reta Hunter
Richard and Heather Jacoby
Justin Kaley
Virginia Kauffman
Susan Kenney
John and Joanne Kimball
Ed and Rayanne Kleiner
Judith Knight
Robert and Lucia Knight
Barrett and Barbara Kolton
Barron and Nancy Krody
Barbara LaPine
Sue Ann Largay
John and Ann Lear
Robert and Joyce Leck
Jason and Cammie Lepper
Stephen and Linda Lindsay
Joan Lipke
William Loomis and Leslie Becker
Binnie MacArthur
Stephen and Susan MacArthur
William and Luz MacArthur
Jane MacElree
Harris and Judy Madison
Clifford and Elizabeth Mansfield, Jr.
Scott and Elizabeth Marsh
Barbara Martin
Roy and Leigh Massengill
Charles Matsch
Hugh McCull
Mike and Abbie McMillen
Brain McIlhenny and Heather McCargo
James and Susan Melia
Bentley and Susan Merrick
Victor Montana and Pat Vablander
Thomas and Leslie Moore
Philip Neal
Christopher Noble and Christine Farrow-Noble
Bruce Norelius
Leigh Norwood and Sylvia Wilder
Richard and Lorna Nurt
Philip and Lydia Osgood
Our Lady of the Evergreens
Summer Chapel
Daniel and Nancy Paduano
Gail Page
Wallace and Jane Palmer
Robert and Linda Pasilevax
Carter and Lee Patten
John and Janet Paul
Lewis and Clare Payne
Frank and Tonya Peasley
Freida Peasley
Phyllis Pemberton
Joanne Perry
Rebecca Peterson
Ann Polfinberger
Rebecca Poole
Monalee Pritchard
Chris Raphael and Peggy Wanamaker
Charles and Linda Rich
Tony Rolfe and Pamela Storm
Doris Russell
Arthur and Abby Ryan
Albert and Jean Sandecki
Muriel Sanford
William and Joy Schmitt
Carl Schwarz
Michael and Pamela Sharp
Leo and Gloria Siegel
Ted and Sandy Silver
Janet Simpson
Michael Sinclair
Barbara Small
Doug and Gail Smith
Lecain Smith and Sheila Moir
Phil and Dorothy Smith
Robert and Sandra Smith
Thea Smith
James Snipes and Lynn West
Frank Snow
Snow’s Plumbing and Heating
Bruce Shishke and Erlynne Kitagawa
Stephen MacArthur & Company
Fred and Nancy Stine
Kurt and Verena Stoll
Ronald and Nancy Stoller
Henry and Gloria Stover
Alan and Jackie Stuart
The Dana Foundation
Robert and Deborah Thomson
Donald Thurston
Adir and Heather Tooker
Robert and Judith Tredwell
Dale and Patricia True
Marc Tucker and Kathleen Bonk
Kenneth Waltz
Patrick and Laurie Wardwell
Kari and Jean Webster
Edward and Mary Wendell
Roger and Anne Whidden
Thomas Whittier and Christine Hedges
William Jagger Builders, Inc.

DONATIONS HAVE BEEN RECEIVED IN MEMORY OF THE FOLLOWING:
William F. Blake
Marion Boring
Stephen and Barbara Bridges
Serita Brown
Bob and Eve Cassatt
Perry Clifford
Isabel Condon
Phyllis A. Cox
Rudy Deejen
Alfred Donovan
Inez Snow Fogg
Josephine Fowler
Stan Joseph
Clair and Beulah Kennedy
Tom Lantag
Kip Leach
Dora Meltrader
Evangeline Peasley
Charles Perry
Emily Sichertman
Bill Smith
Martha M. Smith
Elaine Snow
Ruth Condon Stover
Whitemore Whittier

DONATIONS RECEIVED IN HONOR OF THE FOLLOWING:
Sarah Cox
Frank Snow